Progress Report of the Chair of Insurance for Fall, 2012

Fourteen students with an emphasis or minor in Insurance graduated in August or December, 2012. About 100 students were in the program in the fall 2012 semester, and about 85 were enrolled in Insurance classes. Enrollment in the Insurance program remains good.

Our fraternity also remains strong. Omega Chapter continues to facilitate dialogue between members and industry leaders. The Chapter had 63 members in the fall of 2012. As the President’s report indicates, it continues its intense professional, service, and fund raising activities by which alumni best remember it.

Internships
A continuing bright spot in the insurance program is the acceptance by students and the industry of the internship course. Internships allow students to gain valuable work experience related to their career objectives and at the same time receive three hours of college credit. Since 1983, 485 students have finished internships. Five held internships in the summer of 2012 and six in the fall of 2012. A list of students receiving internships in 2012 is included in this issue.

Scholarships
We are also very proud of the insurance students who have received scholarships. Financial assistance through scholarships has been made available to more than 575 students since 1983-84. Forty students won scholarships in the fall of 2012.

The industry has been very supportive of our requests for specific gifts of money or other aid to help students continue their studies. Alumni have also been helpful through contributions to the Alumni Scholarship Fund, which now has about $13,500, the Scotty Tucker Memorial Scholarship Fund, which now has $16,200 and the Breck Cooley Memorial Scholarship Fund, which now has $11,600. A list of scholarship recipients for the fall of 2012 is also included in this issue.

Research
The research activities of the chair have continued over the past year. Application-oriented research assists the industry through the development of new products, services and ideas, and through the discovery of solutions to management and technical problems.

Several research pieces have been published in nationally refereed journals as well as in local and regional general interest magazines and journals. Also, the Chairholder continues to read papers on an episodic basis at professional meetings and conferences.

Service
Several activities have also been undertaken as a part of the chair’s overall service to the insurance industry in Tennessee. The Chairholder has visited numerous agencies and companies and has spoken to a number of agency and company groups. In addition, the Chairholder continues to serve on the board of directors of the Grand Chapter of GIS, as educational advisor to the Professional Liability Underwriting Society, as educational consultant to the Tennessee Alliance for Insurance Education and Research, as consultant to the Institute for Defense Analysis, and as advisor to Omega Chapter of GIS.

The Chairholder also continues to serve as the on-campus contact person for the Robert E. Musto Tennessee Insurance Hall of Fame. The Hall of Fame currently has 51 inductees, counting those who were enshrined on August 2, 2012. The new inductees were George Gardner, Christie Reeves, and Ray Thomas. Hall of Fame display material is located in the first floor south lobby of the BAS building. Alumni are invited to view the display material when they are on campus.

Funding
The main endowment of the Martin Chair of Insurance now stands at $719,000. We also have $633,100 in endowed scholarship accounts. The enormously successful Chair of Insurance Golf Tournament netted $41,500 in 2012, much of which fed into the endowed scholarship accounts. We have other accounts not included in either of these two major categories. When all accounts are considered, the endowment total now stands at about $1,400,000. Despite a somewhat gloomy economic outlook, the prospect for future endowment contributions is bright. Our ultimate objective is to have a $2,000,000 endowment.

Dr. Hollman
A Note from the President:

This is the 51st edition of the Omega Messenger of the Omega Chapter of Gamma Iota Sigma at MTSU. I will make a few remarks regarding our activities in recent months, as all my predecessors have done in the past.

Our Chapter still has strength of numbers. We had 63 members at the end of the fall 2012 semester. We remain one of the largest chapters in the country.

We are pleased not only with the number but also with the quality of members. A total of 40 Omega Chapter members received scholarships in the fall of 2012. Most of the scholarships were from insurance agents, companies, and professional associations. More and more alumni are actively engaged in helping procure these awards. We appreciate their efforts.

In August, we had one General Meeting with four speakers present, one an alumnus. One of our officers attended the 2012 GIS Pres. Conference in Philadelphia, PA, and we published the Omega Messenger. In September, we had one General Meeting, with an industry speaker, and we had a meeting with the local CPCU Chapter where we discussed the mentoring program with them. We also staged a bake sale, had a scholarship presentation, and we announced the last of the forty scholarship winners.

In October, we conducted two General Meetings, with an industry speaker at each, and we met again with the local CPCU Chapter. We did a highway pickup, and we sent three members to the prestigious GIS Management Conference in Chicago (where we won two awards), and we sent three members to the NAPSLO Conference in Birmingham, AL. We also had a scholarship presentation in October.

In November, we had three General Meetings, with an alumnus speaker at one and an industry speaker at the other two, and we had another scholarship presentation. In December, we staged two General meetings, with an industry speaker at each, and we conducted our bi-annual Initiation Banquet, where twenty new members were initiated. Eleven alumni were present. Also in December, we published this newsletter and we published the Resume Book. Nine of our members graduated in commencement exercises on the MTSU campus on Dec. 15, 2012.

I would like to express my deep appreciation to the alumni who have supported us over the past year. Alumni have been present at every major event. Many of you have helped to find internships, worked at the golf tournaments, attended the initiation banquets, contributed to our scholarship funds, spoke at meetings, served in official positions for professional associations, or helped in other ways.

Thank you for your help: it activates and energizes current members. Please continue to encourage and assist Omega Chapter in maintaining the high standards that you helped establish.

Ben Punch
President, Omega Chapter
Recent Graduates

The following Omega Chapter members graduated at commencement exercises held on the MTSU campus on August 11, 2012 and December 15, 2012. We appreciate the great contributions these graduates made to our chapter while here.

Graduated August 11, 2012
Corey Garner
Guangfan Mao
David Omol
Robert Orton
Brittany Ragsdale
Jon Williamson

Graduated December 15, 2012
Amber Coleman
Lauren Evans
Rick Luna
Madelyn McGaugh
Kari Midgett
Luisa Moscoso
Alex Reynolds
Danielle Stiscak
Joshua Taylor

GIS Officers, Fall 2012

Position
President................................................................. Ben Punch
Executive VP ....................................................... Kari Midgett
VP for Programs ................................................ Rachael Padgett
VP for Finance ................................................... Travis Williams
VP for Communication.......................... Laura Anne Grant
VP for Membership.......................... Ronald Richard
VP for University Relations........ Hayley Hutcherson
SGA Delegate .................................................. Jana Horvath
SCHOLARSHIPS

Forty Omega Chapter members received scholarships in the amounts of $1,500, $1,200 or $1,000 each in the fall of 2012. Donors included insurance carriers, agents, and professional associations. A total of 575 members have received about 1,160 individual awards since 1983-84. Here are the scholarship winners for the fall of 2012:

Chris Alexander  Rick Luna  Rachael Padgett
Patrick Amans    Daesha Maclin  Pinky Patel
Megan Bates      Kari Midgett  Corey Phelps
Jeremy Cacho     Justin Morris  Volney Powlis
Amber Coleman    Luisa Moscoso  Benjamin Punch
Sharvis Dawkins  Chris Mullins  Ronald Richard
David Edwards    Elizabeth Neal  Josiah Spann
Sharon Erisman   Amber Nunley  Josian Starkey
Lauren Evans     
Sara Gadomski    
Jacob Gordon     
Laura Anne Grant 
Austin Heithcock 
Adrianna (Jana) Horvath 
Joseph Horvath   
Hayley Hutcherson 

SCHOLARSHIPS

Rick Luna

Pinky Patel

Corey Phelps

Volney Powlis

Benjamin Punch

Ronald Richard

Josiah Spann

Josian Starkey

Danielle Stiscak

Josh Taylor

Aaron Thoe

Rachel Carroll Victory

Caleb Watkins

Travis Williams

Leanne Winkenwerder

Qin Zhou
The internship program continues to be an integral and viable component of the insurance program at MTSU. Internships enable students to gain practical work experiences and remuneration while earning three hours of college credit. Their employers get on-site observation of the abilities, interests, and work habits of a potential full-time employee. A total of 485 past and present Omega Chapter members have received credit for the internship course as of the end of the fall 2012 term. Here is a list of interns for 2012:

**Amber Coleman**  
Auto Owners  
Brentwood, Summer ‘12

**Sharvis Dawkins**  
Capital Financial Group  
Brentwood, Fall ‘12

**David Edwards**  
Metropolitan.  
Franklin, Summer, ‘12

**Laura Anne Grant**  
Leonard State Farm Agency  
Millington, Summer ‘12

**Austin Heithcock**  
Neace Lukens  
Franklin, Fall ‘12

**Adrianna (Jana) Horvath**  
O’Neal Allstate Agency  
Shelbyville, Fall ‘12

**Hayley Hutcherson**  
O’Neal Allstate Agency  
Shelbyville, Fall ‘12

**Rick Luna**  
Guess Insurance Agency  
Manchester, Spring, ‘12

**Ronnie Lytle**  
State Farm  
Murfreesboro, Spring, ‘12

**Kari Midgett**  
Union Standard  
Brentwood, Summer, ‘12

**Chris Mullins**  
C S & A  
Brentwood, Spring, ‘12

**Wes Orton**  
Jones State Farm Agency  
Brentwood, Summer, ‘12

**Whitney Patterson**  
State Farm  
Murfreesboro, Spring, ‘12

**Jeremy Smith**  
GEICO  
Chattanooga, Fall, ‘12

**Matthew Spears**  
Summitville Grain & Feed  
Summitville, Spring, ‘12

**Rachel Carroll Victory**  
O’Neal Allstate Agency  
Shelbyville, Spring, ‘12

**Travis Williams**  
Elite Insurance Agency  
Brentwood, Fall, ‘12
The Tommy Martin Chair of Insurance has endowed 36 scholarship accounts with a total principal of $633,100. These are permanent accounts with annual interest being used for scholarship purposes. The names of the endowed scholarship accounts, the years they were created, and the amounts in each are shown below:

<table>
<thead>
<tr>
<th>Account Name</th>
<th>Date of Creation</th>
<th>Amount</th>
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</thead>
<tbody>
<tr>
<td>Aetna Scholarship Fund</td>
<td>June 1992</td>
<td>$7,700</td>
</tr>
<tr>
<td>Ainsworth/Thurman Memorial Scholarship Fund</td>
<td>February 1994</td>
<td>$51,000</td>
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<tr>
<td>Alexander Memorial Scholarship Account</td>
<td>May 2001</td>
<td>$7,700</td>
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<tr>
<td>Allen Memorial Scholarship Account</td>
<td>September 1993</td>
<td>$56,000</td>
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<tr>
<td>Allstate Scholarship Account</td>
<td>June 2001</td>
<td>$14,000</td>
</tr>
<tr>
<td>Alumni Development Scholarship Fund</td>
<td>July 2001</td>
<td>$5,200</td>
</tr>
<tr>
<td>Alumni Scholarship Account</td>
<td>December 1994</td>
<td>$13,500</td>
</tr>
<tr>
<td>American General Scholarship Fund</td>
<td>January 1997</td>
<td>$31,000</td>
</tr>
<tr>
<td>Auto Owners Scholarship Fund</td>
<td>January 2000</td>
<td>$16,300</td>
</tr>
<tr>
<td>Jim Barrom Scholarship Fund</td>
<td>February 2003</td>
<td>$7,100</td>
</tr>
<tr>
<td>Cigna Scholarship Fund</td>
<td>October 1998</td>
<td>$5,300</td>
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<tr>
<td>CNA Scholarship Fund</td>
<td>April 1995</td>
<td>$6,200</td>
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<tr>
<td>Cooley Memorial Scholarship Fund</td>
<td>April 2007</td>
<td>$11,600</td>
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<td>Crichton Group</td>
<td>June 2010</td>
<td>$10,000</td>
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<td>Cummings Scholarship Account</td>
<td>January 2001</td>
<td>$5,100</td>
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<td>Frost Scholarship Account</td>
<td>January 1988</td>
<td>$13,400</td>
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<td>Gaultney Scholarship Account</td>
<td>June 2003</td>
<td>$5,200</td>
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<td>Hancock Scholarship Account</td>
<td>September 1999</td>
<td>$5,100</td>
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<tr>
<td>Hollman Scholarship Fund</td>
<td>January 2001</td>
<td>$18,600</td>
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<td>Hunt Scholarship Fund</td>
<td>August 2007</td>
<td>$16,000</td>
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<tr>
<td>Insurors of Memphis Scholarship Fund</td>
<td>November 2005</td>
<td>$10,000</td>
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<td>Insurors of Nashville Scholarship Account</td>
<td>August 2001</td>
<td>$15,900</td>
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<tr>
<td>Insurors of Tenn. Scholarship Fund</td>
<td>January 2006</td>
<td>$10,600</td>
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<td>Martin Memorial Scholarship Account</td>
<td>May 2000</td>
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<td>Memphis RIMS Scholarship Account</td>
<td>August 2000</td>
<td>$28,500</td>
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<td>Mid-Tenn. Chapter of CPCU Scholarship Fund</td>
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<td>$26,900</td>
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<td>Nashville Ins. Professionals, Inc. Scholarship Fund</td>
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<td>$13,000</td>
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<td>Nationwide Scholarship Fund</td>
<td>June 1995</td>
<td>$12,000</td>
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<td>Norman Memorial Scholarship Fund</td>
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<td>Oldham Memorial Scholarship</td>
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<td>PLUS Scholarship Fund</td>
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<td>Smith Scholarship Account</td>
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<td>Smoky Mountain Chapter of CPCU Scholarship Fund</td>
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<td>$34,700</td>
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<td>Tennessee Farmers Insurance Scholarship Fund</td>
<td>February 2006</td>
<td>$10,600</td>
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<tr>
<td>Tucker Memorial Scholarship Fund</td>
<td>August 1998</td>
<td>$16,200</td>
</tr>
<tr>
<td>White Scholarship Account</td>
<td>July 2000</td>
<td>$14,400</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td></td>
<td><strong>$633,100</strong></td>
</tr>
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</table>
FALL CHAPTER INITIATION BANQUET WELL ATTENDED

Omega Chapter held its Fall 2012 Initiation Banquet on December 6, 2012, at the Embassy Suites Hotel in Murfreesboro. Over 50 people attended. The guest speaker was Gary Meggs, RM, Southern Companies, Atlanta, GA. Gary was our Risk Manager in Residence (RMIR) for 2012. Following is a list of the initiates and alumni who attended.

<table>
<thead>
<tr>
<th>Initiates</th>
<th>Alumni</th>
</tr>
</thead>
<tbody>
<tr>
<td>Christopher Alexander*</td>
<td>Megan Richardson Bynum, ‘10</td>
</tr>
<tr>
<td>Ibrahim Alharbi</td>
<td>Myron Beachy, ‘09</td>
</tr>
<tr>
<td>Patrick Amans</td>
<td>Jeff Brown, ‘09</td>
</tr>
<tr>
<td>Megan Bates</td>
<td>Billy Champa, ‘11</td>
</tr>
<tr>
<td>Paula Brown*</td>
<td>Clyde McClaran, ‘95</td>
</tr>
<tr>
<td>Sharvis Dawkins</td>
<td>Tyler Merriam, ‘11</td>
</tr>
<tr>
<td>Sharon Erisman</td>
<td>Wes Orton, ‘12</td>
</tr>
<tr>
<td>Zachary Feltner</td>
<td>Kerwin Sharp, ‘10</td>
</tr>
<tr>
<td>Jared Griffey</td>
<td>Jim Tracy, ‘90</td>
</tr>
<tr>
<td>Austin Heithcock</td>
<td>Beverly Wallace, ‘11</td>
</tr>
<tr>
<td>Taisir Kanakrieh</td>
<td>Igor Zhislin, ‘95</td>
</tr>
<tr>
<td>Chris Mullins*</td>
<td></td>
</tr>
</tbody>
</table>

* indicates not in attendance

Visit our Website: http://mtweb.mtsu.edu/gammais/
Visit the Chair of Insurance on Facebook. Look for “Martin Chair of Insurance at MTSU”

HELP US OUT!

We would like you to participate in our exciting growth and development.

You can help us by doing the following:

• Providing your e-mail address to Dr. Hollman.
  You can do this by e-mailing ken.hollman@mtsu.edu
  Or by mailing your e-mail address to him at

  Martin Chair of Insurance
  Middle Tennessee State University
  P.O. Box 165
  Murfreesboro, TN 37132

• Providing news about yourself.
  Many alumni are being promoted and are moving to new locations.
  While we have records of most alumni, some have moved to new jobs and left no forwarding addresses.
  Please keep us informed of your whereabouts and of any career changes.

• Referring good prospective students to our insurance program.

• Offering our students an internship at your workplace.
  Such internships would involve well-supervised part-time or summer work, normally at $8 to $10 per hour.

• Identifying and letting us know of scholarship sources.
  We need scholarships to attract the very best students into our insurance program.
A Tennessee Board of Regents Institution
MTSU, a Tennessee Board of Regents university, is an equal opportunity, non-racially identifiable, educational institution that does not discriminate against individuals with disabilities.

Gamma Iota Sigma
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